

## **Brahma Roofing and Construction**

Sales Representative (Illinois)

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### **Job Description**

We're seeking honest, energetic, determined Sales Representatives for our growing team at Brahma Roofing and Construction.

Not an expert in Roofing and Construction sales? At Brahma Roofing and Construction, we commit to the success of our team by providing training, ready-to-use resources, mentorship and an open-door-policy with our Executive Management to ensure you have access to the tools you need to succeed.

We can train you, share our resources and guide you to success, but we can't teach you to ..

- Stay honest in all that you do
- Communicate clearly
- Always operate from a place of integrity
- Find your unwavering drive to succeed
- Engage with customers from a place of compassion
- Overcome challenges through mental toughness

These are things you already need.

If you have them, we know you'll be thrilled with our team atmosphere and innovative mindsets, alongside earning potential that can land between \$60,000 - \$120,000 in your first year.

### **You'd be a good fit if..**

- You have at least 2 years of real-world experience in sales, customer service, hospitality, real estate or education
- You are self-motivated and known to succeed in any role you take on
- You take pride in your honesty, integrity and ability to see things through
- You are patient, with an ability to clearly communicate and adjust your message as needed for your client to best understand
- You have experience in in-person and digital communication, including but not limited to email, text message, Zoom, etc.
- You are thorough and believe in the mindset to '*measure twice and cut once*', allowing your team and customers to trust your work
- You have excellent time management and thrive in environments that change on a day-to-day basis
- You value being a part of a fun-loving, growing company that believes in innovation, creativity and teamwork
- You are looking for a team to grow with, further establishing your career or setting the foundation to create one with our team

## **What you can expect..**

- Extensive training during your first 2 weeks, covering our processes, sales resources, internal operations and more.
- Direct mentorship from our Director of Sales to answer your questions, bounce ideas off of, etc.
- Soft leads from inbound marketing methods, so you can directly connect with customers in need of our services then grow your reach from there.
- Uncapped commissions paid bi-weekly (earning potential averages \$60-\$120K in year 1)
- Competitive Bonus & Incentive opportunities
- Unlimited potential, as we promote from within for each of our service areas.
- Flexible winter schedule with ample vacation time.
- Signing bonus opportunity.

## **Requirements**

- Must feel comfortable climbing a ladder
- Must have a valid driver's license
- Must be able to pass a background check

## **About Brahma Roofing & Construction**

Brahma Roofing and Construction is a nationally recognized company that creates world-class experiences for our Roofing and Construction clients. Some things to note:

### Female Owned

Strengthening a community means empowering and creating opportunities for everyone. As a female-owned business, we have invested in educating female youth about the opportunities available to them in the Construction industry while empowering those that have already begun to pave their way. Our participation in expanding Women in Construction through a variety of outlets, including the Brahma Strong and National Women in Roofing organizations, encourages the next generation of women to contribute their unique perspective to this space – which will further the evolution of the industry, creating a wider range of impact and inclusivity for communities and job sites within the U.S.

### Family Operated

As a family-owned and operated business, we believe in the importance of relationships and the effect they have on our ability to succeed in both business and in life.

Relationships are what our business is built on; from internal discussions, to the ways we look out for our neighbors, to the conversations we have with our clients, we value relationships and the impact they have.

### 40+ Years of Experience

The knowledge and experiences of our team are rooted in 40+ years of working in nearly every facet of the construction and roofing industry. Beginning as a general laborer to supervising, managing, and consulting on projects upwards of \$250 million, our understanding of how to successfully complete a project encompasses every stage of the process.

### Community Focused

Since the inception of Brahma Roofing & Construction, we've remained committed to positively impacting our communities through various philanthropic efforts. Through our Brahma Strong program, we donate a portion of every contract signed back into the communities in which we build.

We believe in our communities and are dedicated to continuously helping them grow in a positive direction. Our phrase Brahma Strong not only means strong in our industry but maintaining strength in our values and persistence in making a difference!

#### **Some National Features Include:**

- Winner, Beacon's North American Competition - Female Roofing Professional of the Year.
- Roofing Contractor
- Roofers Coffee Shop
- HBS Dealer
- ProSales
- BusinessWire
- National Women in Roofing (United States and Canada)
- US Chamber of Commerce
- BizWest 40 Under 40

#### **Learn More About Our Team**

- Website: <https://brahmaroofingconstruction.com/>
- Instagram: <https://www.instagram.com/brahmaroofingconstruction/>
- Facebook: <https://www.facebook.com/brahmaroofingconstruction>

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#### **What Happens Next..**

If you feel like you'd be a great fit for this role, please send an email to [team@brahmaroofingconstruction.com](mailto:team@brahmaroofingconstruction.com) including..

- Your updated resume
- A brief description of why you're interested in this role and Brahma Roofing and Construction
- 3 References (must include their name, relationship, email, phone)

Applications without all three of these requirements will not be considered. Thanks!